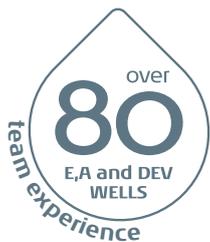


Capability Statement



world FIRSTS

- Managing delivery of first ultra deepwater well in Myanmar.
- Supporting delivery of HP wellhead adaptor in ultra deepwater, Black Sea.



ABOUT EXCEED

Global Experience

Exceed specialises in delivering well project management and performance improvement solutions for the upstream Oil & Gas industry. Established in 2005, we operate globally, supporting client **projects across the wells lifecycle**. We bring only the best people to our projects, resulting in a consistent track record for delivering results.

Our specialist project teams are at the forefront of operations in a variety of diverse environments. Their experience spans more than 20 countries on 5 continents, including a number of world-first achievements.



Why Exceed?

Over the past 10 years, we have successfully partnered with clients across the globe to develop innovative, locally relevant solutions that address specific client needs. We are committed to investing locally and building sustainable local capability.

Recent examples include the set-up of a local entity in Canada and the development of a bespoke competency development programme for a Ghanaian client's engineers.

Commitment to Collaboration

We firmly support a collaborative approach where appropriate, we work with our clients to identify needs and co-develop locally relevant solutions. Our performance engineer competency programme (PECP) is an example of our commitment to long-term competency development within our client organisations.

Designed specifically to develop clients' performance engineers, the PECP forms part of our commitment to localisation within the regions and communities in which we work across the world.

A key objective of the programme is to embed sustained operational excellence long after Exceed's exit. This is achieved through classroom-based training with on-going mentorship and e-learning modules accessed through our iVISION platform.

“ Exceed's competency programmes provide you with the opportunity to train your own employees, which contributes toward a sustainable internal capability to lead high-performing teams.”

CORE COMPETENCIES

Well Project Management

Exceed offers a tailored approach, managing entire drilling campaigns from initial well design, rig and technology selection and contract management through to execution. Our service covers rank exploration projects through to full field development. Our people have unique experience managing and executing complex drilling campaigns across the globe, with budgets up to USD \$200-\$400million.

Our goal is to enable the safest and most cost-effective method of delivering your well campaign, whilst assuring well integrity.

Well Abandonment

Exceed can plan and manage well abandonment requirements to assist operators in complying with increasing regulatory pressure to reduce redundant wells inventory. Our range of services cover outline work scopes and budget estimates through to detailed well abandonment planning and project management.

With a wealth of experience in subsea and completion engineering, our team have the depth and breadth of knowledge to tackle a range of complex well decommissioning scenarios whilst ensuring that all operations are planned and executed in full compliance with applicable regulatory requirements.

Production Technology

Exceed offer in-house Production Technology expertise to assist operators with all aspects of engineering design to maximise the performance of your exploration, appraisal and development wells.

With a range of services that includes completion design, well test design and production engineering, we will design your sub-surface production systems to optimise fluid flow, from the reservoir to surface, with full containment over the life cycle of the well.

Working closely with your sub-surface team, we bring the knowledge, experience and capability to develop and progress the best possible completion designs from feasibility and concept through to FEED stage. At the conceptual stage, our cost estimating function supports early strategic decision-making.

Performance Improvement

Our performance improvement service involves rig-based coaches working alongside your front-line supervisors to improve safety, reduce well construction cycle times, and realise cost savings. We have developed a unique 12-step approach that integrates collaboration, standardisation and human factors to facilitate a step change in performance.

Backed by our 10:1 ROI guarantee, our clients consistently realise cost and time savings ranging from 10-30%.

iVISION Technology

Developed by Exceed, our unique iVISION technology enables performance and supports our client projects. iVISION combines operational rig activity videos with an online platform that integrates safety management and operations management and supports a seamless transition from engineering to execution.

With secure online access, iVISION allows teams to actively manage and share content across multiple projects and locations, thus enabling the transfer of best practice and driving continuous improvement.

TRACK RECORD

Well Project Management

Western Black Sea

Leiv Eiriksson
Deepwater Champion

- Well design including: ERP, HSE, management, DST design and procurement of all long leads, tangibles and contingency equipment, all within seven months.
- Water depth of 2100m, planning two rank wildcat highly complex ultra deepwater wells, one of which was HPHT, with a team of 4 people.

Project delivered
SAFELY
\$140m
Under AFE

Performance Improvement

Ghana

Eirik Raude

- Time per completion reduced from an average of 58 days to 22 days.
- 7 wells completed below AFE (30 days saved).
- 900+ lessons learned with a closing ratio of 97%

27%
INCREASE IN
PRODUCTIVE
TIME



TIME
SAVINGS OF
\$80m

FOR MORE INFORMATION PLEASE CONTACT US:

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EXCEED
Leading well delivery

